

<h3>Managing in Turbulent Times</h3> <p>What happens typically to management and staff during turbulence</p> <p>Virtuous and vicious cycles</p> <p>The threat to the Psychological contract</p> <p>Re-engaging staff</p> <p>Looking to the future</p> <p>◆</p>

<h3>Management Incompetence: Why managers fail and derail</h3> <p>The high incidence of leadership derailment</p> <p>Selecting in and selecting out at high levels</p> <p>Too much of a good thing: the concept of optimal levels of competence</p> <p>Intelligence at work</p> <p>The psychopathic and narcissistic leader</p> <p>How to avoid disaster</p> <p>◆</p>

<h3>Motivation in the work place</h3> <p>Different types of Motivation</p> <p>Classic theories and their limitations</p> <p>Intrinsic and extrinsic motivation</p> <p>Does motivation change over the life span</p> <p>Motivation, satisfaction and productivity</p> <p>◆</p>

<h3>The work place of the future: work in 2020</h3> <p>The dangers of futurology and speculation</p> <p>A optimistic and a pessimistic picture</p> <p>Changes in technology, the work-force and customer expectations</p> <p>The aging society and the longevity of work</p> <p>Work is something you do, not a place you go</p> <p>◆</p>

<h3>The psychology of decision making</h3> <p>Different types of decisions</p> <p>Deciding how to decide</p> <p>Deciding alone or in groups</p> <p>The Psychology of Brainstorming</p> <p>Groupthink and how to overcome it</p> <p>◆</p>

<h3>Team building and Analysis</h3> <p>Independence, interdependence and dependence at work</p> <p>Different types of teams</p> <p>Team roles and tasks</p> <p>Team conflict and co-operation</p> <p>The pathology of teams</p> <p>The healthy and productive team</p> <p>◆</p>

<h3>Culture shock and working on other cultures</h3> <p>Working abroad</p> <p>Defining culture shock</p> <p>How to describe and define national and organisational cultures</p> <p>The U and W curve hypothesis of culture shock</p> <p>Social Skills, Etiquette and culture learning</p> <p>Surviving and thriving in foreign cultures</p> <p>◆</p>

<h3>Non verbal communication, body language and lying</h3> <p>Verbal, Vocal and Visual communication</p> <p>Myths surrounding non-verbal communication</p> <p>Eye-gaze, touch, posture, gesture and scent</p> <p>Impression management and body language at work</p> <p>The Psychology of Lying</p> <p>◆</p>

<h3>Stealing, cheating and whistle-blowing at work</h3> <p>The cost of the angry, disenchanting, vengeful employee</p> <p>The idea of fairness at work</p> <p>The journey from selection to revenge</p> <p>How management causes the problem</p> <p>The criminal at work</p> <p>How to over-come problems</p> <p>◆</p>

<h3>Change management in organisations</h3> <p>Change, Death and taxation</p> <p>Change vs progress</p> <p>The necessity of change: proactive and reactive</p> <p>Six ways of bring about change</p> <p>The stability of change</p> <p>Pitfalls and problems in the change process</p> <p>◆</p>

<h3>The Psychology of Money</h3> <p>The meaning of money</p> <p>The de-motivational power of money</p> <p>Learning about money</p> <p>Money Pathology: Security, Power, Love, Freedom and greed</p> <p>Money in the workplace</p> <p>Making wise money decisions</p>